



# Khalid Alkhalidi

## Senior Custom Compliance Process Leader

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 🌐 Saudi 📅 1972 👤 Married **in** <http://linkedin.com/in/khalid-alkhalidi-55776227>  
 🐦 @alkhalidionly

### SUMMARY

An extremely organized and dynamic individual with excellent communication and interpersonal skills. Highly experienced in working with clients, government relations, and public relation at all levels with the ability to build and maintain strong working relationships. Self-motivated and dedicated professional with an excellent track record in delivering results, management and employee relations.

### WORK EXPERIENCE

- Jun 1996  
Jan 2001

● **Logistics coordinator**  
 GE-Middle East Engineering Ltd. Saudi Arabia  
 📍 Eastern Province, kingdom of Saudi Arabia

Oversees the operations of a supply chain, or a part of a supply chain, for the company. Duties typically include oversight of purchasing, inventory, warehousing and transportation activity.
- Jan 2001  
Nov 2011

● **Government Relations Manager**  
 GE Energy  
 📍 Eastern Province, kingdom of Saudi Arabia

Establishment of corporate strategies, policies and plans, which align with government laws, regulations and standards. Leads analysis of proposed legislative actions, determines the potential impact on the organization and develops appropriate responses.
- Nov 2011  
Feb 2020

● **Senior Custom Compliance Process Leader**  
 GE Gas Power  
 📍 Saudi Arabia Eastern Province

Engagement to providing dedicated support on training and development, business, performance management, career development, talent assessment, retention and workplace investigations.

  - Partnered with Senior logistics/Business Partners and professionals to execute business specific logistics strategies.
  - Lead key logistics / Customs processes including compensation planning and compliance.
  - Partnered with global business to build recruitment forecast and develop strategies to deliver the compliance across the global organization and supported the implementation of the process reporting and tracking systems.
  - Implemented effective customer relationship and communication mechanisms with the business and client
  - Successfully delivered full producers/cycle time process at all levels including Executives level within GE
  - Full Case management responsibility including: actions, grievance case handling, separation agreements, involuntary terminations, supporting business tribunals, legal issues and escalations.
  - Consulted with management on all Customs/logistics related issues and policies and provided country expertise and local legal compliance

### PERSONAL SKILLS

Excellent coaching and partnering skills. Solid PC skills; Word, Excel, PowerPoint. Strong oral / written communication skills. **90%**

Making a decision about what is wanted and outlining a way to achieve it. Staying committed to achieving the goal and navigating setbacks. Motivation Showing a desire to succeed and improve at tasks. Showing confidence in one's abilities and expects to complete all jobs to a high standard Dependability Showing reliability, responsibility, and can be depended on to act in a particular fashion. Is willing to work longer to ensure all details of a task have been considered before completion. Independence The ability to complete tasks with minimal assistance or hand-holding. Initiative The capacity to find opportunities by yourself or make decisions to influence events. **90%**

Adaptable in my career, able to quickly respond; Problem Solving; loyalty; Willingness to

Very important to remain self motivated to continue learning things that are supposed to be learnt to reach the goals, self-esteem, success motivators. **80%**

Strong oral and written communication skills, Strong interpersonal and leadership skills; proven ability to build trust and respect at all levels of the organization. • Strong business acumen, process facilitation and problem-solving skills **90%**

support.

- Project managed and lead wing to Wing Import/Export process Identified process improvement at improving the effectiveness and efficiency of all import/Export for the region
- Partnered with international teams to ensure follow local led strategies were executed at local level.
- Identify cost saving opportunities\* Brokerage spend (in scope sites) Total broker spend (duties, fees, penalties, demurrage, others, Broker negotiations) # of transactions.
- Business engagement, critical shipment tracking and Issue resolution Upstream with shippers to improve 1st yield pass\*
- Maintain log (Biz, issues, action, owner, timeline) \*
- Metrics reporting for countries/ sites within CID\*
- Customs cycle time
- Defects (pre- & post entry defects) & track to closure plan
- Pre-integration baseline testing in alignment with Integration leader\*
- Manage the Customs landscape for the Region ensuring that is updated for countries/sites (escalations, penalties, volumes...etc.) \*
- Maintain & build 3-way connection with, brokers & businesses
- Support in developing brokers rationalization framework in alignment with Customs COE leader MENAT Broker management acting leader
- Obtain clarity on Site activities via Site Questionnaire
- Identify gaps between current operations and the standard and create integration plans to close these gaps
- Develop standard audit tools and methodology for comprehensive analysis and benchmarking
- Classification: validate the classification as accurate
- Developed and implemented logistics/Customs strategies and processes across multiple GE businesses within the Gulf region.
- Wing-to-wing Monitoring SOP provides guidance on types of audits performed on imports and exports processed through the Global Operations Centers to ensure accuracy and compliance of customs declarations, Classification, Other government agency, Valuation, special programs, incoterms, Record keeping, Invoice review, Duty payment, Other country-specific requirements, Purchase Order/Contract with supplier; Packing List (if required); Customs Entry/Declaration; Duty Paid Receipts (if applicable) Special program documentation (if applicable) Certificate of Origin (if applicable) Other Government Agency documentation (if applicable) Original custom broker invoice with supporting receipts, Technical descriptions (if applicable) Regional specific documentation as listed in regional specific addendum, Proof of payment for the imported products.

learn;team Working;  
changing ideas,  
responsibilities,  
expectations,  
directions, strategies  
and other processes  
at work



## LANGUAGES

Arabic  
English



## AWARDS

### Outstanding Performance

📅 Jul 1998

GE Gas Power

### Everyday Excellence

📅 Apr 2009

GE Global Operations

### Power Generation Services

📅 Sep 2012

GE Global Operations

### Successful QCCPP Outstanding Power Generation Services

📅 Dec 2011

GE Energy

### Strong contributor

📅 Jun 2014

GE Gas Power

### For successful completion

📅 Jul 2014

GE Global Operations

### Thankful Award business TIB recovery (\$50k) TIB exception

📅 Apr 2015

GE Global Operations

### Award Bronze-for driving constructive conflicts needed to drive

📅 Nov 2015

GE Global Operations

### World-Deliver results in saving USD 188K

📅 May 2016

GE Global Operations

### Stay lean to go fast-part of the Global MENAT SSA Q3 Awards.



## EDUCATION

Jan 2008  
Mar 2010

### High school

Al-Hassan School

📍 Eastern Province, kingdom of Saudi Arabia



## YEARS OF SERVICE

Jun 1996  
Present -

● Total Years of Service 25 yrs



## MOST PROUD OF



### Temporary Importation

customs procedure under which certain goods can be brought into a customs territory temporarily,



### Wing-to-wing Monitoring

Provides guidance on types of audits performed on imports and exports processed through the Global Operations Centers to ensure accuracy and compliance of customs declarations, Classification, Other government agency, Valuation, special programs, incoterms, Record keeping, Invoice review, Duty payment, Other country-specific requirements, Purchase Order/Contract with supplier; Packing List (if required); Customs Entry/Declaration; Duty Paid Receipts (if applicable) Special program documentation (if applicable) Certificate of Origin (if applicable) Other Government Agency documentation (if applicable) Original custom broker invoice with supporting receipts, Technical descriptions (if applicable) Regional specific documentation as listed in regional specific addendum, Proof of payment for the imported products.



### Developed and implemented

Collaboration, Delegation, Goal Setting, Group Leadership



### Authorised Economic Operator (AEO)

The AEO concept is based on the Customs-to-Business partnership introduced by the World Customs Organisation (WCO) Simplification, security and safety combination, this implies that there must always be a relationship between customs and the Business . AEO programme, aims to enhance international supply chain security and to facilitate legitimate trade and compliance with customs legislation and taxation rules. Easier admittance to customs simplifications Fewer physical and document-based controls related to security & safety related to other customs legislation. Reduced theft and losses; Fewer delayed shipments; Improved planning; Improved customer service; Improved customer loyalty; Lower inspection costs of suppliers and increased co-operation etc) Mutual Recognition with third countries



## CUSTOMS COMPLIANCE & CUSTOMS PROCESS



## INITIATIVES & PROJECTS

- Jun 2018 ● **Waad Al-Shamal 2018-06 Present**  
 General Electric  
 ☞ Support in Projects all the Import Export
- Jan 2017 ● **Hawayuh 2017-01 Present**  
 Power Generation Services  
 ☞ Support the team Projects for all the chemical import export
- Jan 2015 ● **Jubail Water Power Outages**  
 General Electric  
 ☞ Major Outages & Compressor, Outages for the Import Export
- Aug 2014 ● **Juaymah-Projects (Strong Contributor)**  
 General Electric  
 ☞ Support the team Projects for all the Import Export for
- Apr 2011 ● **Tihama Power Generation**  
 General Electric  
 ☞ Support all the Import Export for - Power Generation
- Jun 2004 ● **PP3**  
 General Electric  
 ☞ Support Projects for all the Import Export for-PP-3 Projects
- Nov 2000 ● **PP9 1997-05 2000-11**  
 General Electric  
 ☞ Support the Projects for all the Import Export for-PP-9

**FARAS Outages**

Nov 2016

General Electric

### FastWorks Everyday 002

Dec 2016

GE Global Operations

Deliver results world-Thank you for your dedication and support to secure revenue and margin for year end. Your ability to execute as a team drop great results.

Jun 2017

General Electric

### Outstanding Performance

Apr 1999

GE Global

### Outstanding Performance

Jun 2002

GE Gas Power

### Outstanding Performance

Jul 2003

### Outstanding Performance

Nov 2006

### Outstanding Performance

Dec 2008

General Electric

### IMPACT AWARD

Jul 2020

General Electric

### PD Impact Award

Dear Khalid Al Khaldi,

Khalid Al Khaldi, I want to THANK YOU for your support during the preparation for the Saudi Customs COGELEX Audit. Your knowledge of Saudi Customs and your experience with this process was extremely valuable. Thank you for your support of the Renewables Business! Steve

Applause Award



## COURSES

### Government Communication Relationship

1999

GE

### Technical Skills and Interests

2008

GE

Outstanding experience skills in computer applications

2008

GE

Customs relationship & communication corresponding

2008

GE

NMDC

2008

GE Global Operations

EFFECTIVE COACHING SKILLS GE Global

GE Global

Efficient team member with excellent conflict abilities

2009

GE

Auditing import export

2010

GE

NEW MANAGER DEVELOPMENT

2010

GE Global

Computer Skill

2010

GE

VAT In international Trade

2011

GE

Preparing for a customs audit

2012

GE

INFLUENCING SKILLS

2012

GE GE Global Operations

Six Sigma

2013

GE

BUILDING ESSENTIAL LEADERSHIP SKILLS (BELS)

2013

GE

Customs Compliance

2013

GE

Auditing Customs auditing Brokers etc  
2013

GE

Effective interpersonal and communication skills

2013

GE

Origin, Preference & Free Trade Agreements

2013

GE

Special program as TIB, CITC, Food and drugs-  
DGR

2014

GE

Preparation of import & control and documentation

2014

GE

Classification

2015

GE

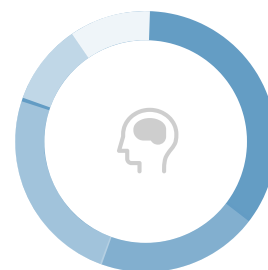
Valuation

2018

GE



## MY TIME



- Working (35%)
- Family (20%)
- Co-ordination (25%)
- Entertainment (10%)
- Relaxing (10%)



## HOBBIES



Travel



Fishing



Gathering



Exercising