

Mohammed Ali Al Herz

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Objective:

Highly experienced and motivated sales with extensive experience working in dynamic sector. Looking for a stimulating role where I can apply my passion and professionalism.

Summary of Qualifications:

- Extremely proficient in Microsoft Office applications.
- Advanced work in Oracle and SAAB Systems
- Highly skilled in greeting visitors, determining nature of business and directing to concerned person.
- In-depth knowledge of typing correspondences, reports and other documents.
- Demonstrated ability to schedule tasks.
- Communication: Able to work with all levels of colleagues, clients and other external contacts.

Work Experience

- Necklace Jewellery as Sales Manager** **2020- present**
- Build strong relationship with the customers
- Make sales plan online and visit the market to knowledge the Competitors
- Lead sales team Make requests to send to factory
- Solving problems
 - Chik stock availability
 - Sell Wholesale to Retailers
- **MASSADER** 2019- 2020
 - Build strong relationship with the customers.
- **ALISSA AUTO** 2016- 2019
As Sales Consultant
 - Build strong relationship with the customers.
- **Rashed Abdul Rahman AlRashed & Sons Group** 2014 - 2015
As Administrative Coordinator
 - Create database programme by Oracle to increase the productivity of work.
 - Increase the achievements of work about 60 %.
 - Developed the process of work from the way depend on the paper to fully by computer.
- **Arab National Bank** 2013 - 2014
As Sales Representative
 - Work efficiently with deadlines, pending tasks and work pressure.
 - Contact effectively with the customers.
- **Autozone - Balubaid** 2012-2013
As Sales Consultants
 - Gained the first place between the trainers due to the wide of knowledge in automotive filed.
 - Customized the deals to fit with the customers.

Education:

- **2009–2011** Associate Degree from Institute of Public Administration (IPA) – Sales Program

Skills:

- Communication Skills
- Problem Solving
- Negotiations
- Microsoft Office
- Excellent English
- Advanced in Oracle & SAAB
- Delegation
- Strong Work Ethic
- Leadership
- Handling Pressure
- Time Management
- Planning & Organising
- Flexibility
- Self-Confidence
- Teamwork
- Collaboration

Reference:

Available upon request