

Hussain Al Thani

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Objective

knowledgeable Marketing Specialist with experience in sales and account management seeking for a job to develop myself and utilize my skills in the benefit of the organization and myself.

Personal Information

Date of Birth: 9/Jan/1998

Nationality: Saudi

Marital status: Single

Gender: Male

Education

Associate Degree – Marketing

Jubail Industrial College

Sep 2017- May 2020

Intensive English program for academic purpose

ELS Language Center, Indianapolis, IN, U.S.A

Sep 2015 – May 2016

Experiences

Sales Account Manager

HungerStation

Dammam

Nov 2022 – Present

- Develop trust relationships with a portfolio of major clients to ensure they do not turn to competition.
- Expand the relationships with existing customers by continuously proposing solutions that meet their objectives.
- Resolve any issues and problems faced by customers and deal with complaints to maintain trust.
- Contribute to the identification of opportunities for continuous improvement of processes, practices, work processes, cost effectiveness, and productivity enhancement.

Sales Representative Team leader

HungerStation

Dammam

Dec 2021 – Oct 2022

- Act as main trainer for new employees.
- Responsible to follow up with the new Employees.
- Supervise 3 sales representatives and follow up with.

Sales Representative

HungerStation

Dammam

Aug 2020 – Nov 2021

- main contact Between Restaurants and company via email and telephone correspondence.
- Organizing meetings with restaurant owners and companies Conducting negotiation.
- Work in the field to search for new opportunities, meet the needs of the client and solve his problems Build and maintain relationships with clients and prospects.
- Research potential leads from business directories, web searches, or digital resources.
- Overachieved the Business Target for 2 consecutive times.
- Answer potential customer questions and follow-up call questions.

Khobar

- Served customers by providing product and service information with confident, articulate, and professional speaking abilities.
- Check and compare goods received with purchase invoices bills of lading purchase orders and requisitions.
- Involves maintaining accurate record of inventory and stock.

Skills

- Knowledge in using Computer and Microsoft office.
- Ability to Work under the pressure.
- Problem solver.
- Time Management.
- Communication skills.