

# HAMZA ALSHANQITY

1998/11/20 - RIYADH SAUDI ARABIA

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## EDUCATION

### DIPLOMA Marketing

Technical And Vocational Training Corporation

Riyadh

### BACHELOR OF MARKETING Marketing Management And Research

Arab Open University

Riyadh, Expected in November 2025

## PROFESSIONAL SUMMARY

To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills.

## SKILLS

- Verbal and Written Communication
- Sales Program Coordination
- Campaign Management
- Product and Service Sales
- Client Relationship-Building
- Public and Media Relations

## WORK HISTORY

### ADVANCE MOBILITY

Business Development | Riyadh | January 2023 - Current

- Collaborated with sales and marketing departments to support client acquisition
- Collaborated with company departments to develop new strategies to capitalize on emerging customer and market trends.
- Cultivated interpersonal skills by building positive relationships with others.
- Proven ability to learn quickly and adapt to new situations.
- Enhanced profitability by developing pipelines utilizing marketing and sales strategies.
- Researched sales opportunities and possible leads to exceed sales goals and increase profits.
- Built relationships with customers and community to establish long-term business growth.

### MAGRABI RETAIL

Deputy Manager | June 2021 - January 2023

- Relationship building
- Sales Experienced, ERB
- Evaluated client business needs and matched customers to appropriate products and resources
- Monitored service after sale and implemented quick and effective problem resolutions.

### MINISTRY OF EDUCATION

Trainee | June 2021 - December 2021

- Directed day-to-day operations of education program and supervised support staff to delegate assignments and evaluate performance.
- Participated in continuous improvement by generating suggestions, engaging in problem-solving activities to support teamwork.