

Faisal Saud Alotaibi

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 Riyadh , 1996

 Saudi

About me

With more than two years experience in sales and relationships, Holds a Diploma in Insurance Management from King Saud University.

Education

King Saud University 2015 - 2018
• Insurance Management

Experience

Tawuniya Insurance Company - Authorized agent 2019 - Present
Customer relationship officer

Evaluating the desires and requirements of the target audience of business or individuals to sell appropriate protection plans

Submit reports to management periodically on sales procedures .

- Medical for SMEs
- Vehicle policy issuance
- Travel policy issuance
- Medical mal practice policy issuance
- My family insurance

Trade Union Insurance Company. 2018 - 2019
Sales executive

- Medical insurance for individuals

Training

Arabia Insurance Company.

2017 - Six months

I trained in the medical insurance department and how to communicate with service provider networks and also the accident claims section

Courses

The Financial Academy

- Cer. Insurance Foundations Professional Exam IFCE

Malath Insurance Company

- Insurance products in the Saudi market

Riyadh Chamber of Commerce

- knowing your right to insurance

King Salman Institute

- Make your job

Doroob

- Insurance market

Doroob

- Customer service for insurance

Doroob

- Fundamentals and principles of financial accounting

Skills

- Presentation Skills.
- Problem Identification & Solving Skills.
- Ability to work in the Diversified Environment.
- Ability to perform well under Challenging Circumstances.
- Leadership Skills.
- Team player.
- communication skills.

Languages

English

- Intermediate