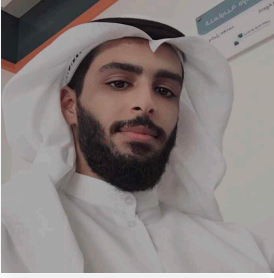



# Faisal Saud Alotaibi

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a.faisalalotaibi@gmail.com  
+966 54 433 7413  
Riyadh , 1996 , Single  
Nationality: Saudi 

## About me

I have more than two years' experience in the insurance sector in sales of small and medium companies in the Saudi market.

I am a strong collaborator with outstanding communication skills, and have comprehensive experience using my specialist knowledge and experience in insurance widely.

## Education

2018 - Diploma in Insurance Business Administration, King Saud University.

## Experience

Oct 2019 - 2021 Jan

**Customer Relationship Officer, Tawuniya Insurance Company - Authorized Agent.**

Evaluating the desires and requirements of the target audience of business or individuals to sell appropriate protection plans

Submit reports to management periodically on sales procedures .

- Medical for SMEs • Vehicle policy issuance • Travel policy issuance
- Medical mal practice policy issuance • My family insurance
- Cancellations as order

Sept 2018 - 2019 Oct

**Sales Executive, Trade Union Insurance Company.**

- Issuing medical insurance for individuals and submitting the sales report to the sales department management.

## Training

2017 - Six months

**Arabia Insurance Company.**

I trained in the medical insurance department and how to communicate with service provider networks and also the accident claims section.

## Professional certifications

Institute of Banking

- Insurance Foundation Professional ( IFCE ).

## Courses

### Malath Insurance Company

- Insurance products in the Saudi market.

### Riyadh Chamber of Commerce

- knowing your right to your insurance.

### King Salman Institute

- Make your job.

### Doroob Human Resources Fund

- Insurance market. • Customer service for insurance.
- Fundamentals and principles of financial accounting.

## Skills

- Presentation Skills.
- Problem Identification & Solving Skills.
- Ability to work in the Diversified Environment.
- Ability to perform well under Challenging Circumstances.
- Leadership Skills.
- Team player.
- communication skills.

## Languages

### English

- Limited working proficiency.

## References

Available on request