

SKILLS

Communication	100%
Sales Strategy	100%
Daily sales review	100%
Market analysis	100%
Team leading	100%
Flexibility	100%
Planning	100%

WORK EXPERIENCE

Center Supervisor
SAKAKA sales center.
2009 – Present



- Sales Target planning and achievement.
- DSR follow up and analysis.
- Market analysis and sales opportunities.
- Customers relationship.
- Salesman training and leading.
- Merchandizers follow up and leading.
- Maintain and increase Market share.
- Reporting to Regional Business director.
- Performance evaluation for center employees.
- Follow up with government institution for center requirements.

Customer Service Supervisor
((Al Sadhan Markets))
RIYADH DEPO
2003 – 2009



- Handling customer problems
- Handling customer orders

FALEH ALSHAMMARI

Well organized, creative, and proven working professional.
Experience working with NADEC for 12 years as center supervisor.
Significant negotiation, sales planning, and leading experience.
Target achievement and market analysis.

CONTACT

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(+966) 582990433

Location:
Riyadh.

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LANGUAGE

- **Arabic** : Mother Tongue.
- **English**: Very Good

EDUCATION

- Diploma in management and operation of retail stores
- English Diploma at Arab Open University