

CV



Contact :



00966566880082



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Computer & personal Skills

- Microsoft Windows, Word, Excel, Power point and Internet Browsing.
- Negotiation and convincing skills.
- Managerial skills; (Plan, Organize, lead and Control)
- Self-motivated & responsible with can do attitude.

- Adoptability skill and able to handle pressure situations.

Development & Training workshops

- Achievement of sales target at company offered price assigned Area.
- Team priority rather than self-priority.
- Always act for the benefit of the employer
- Must deliver what you have committed.
- trainers2006-2009.
- 6 Months training Zahid learning center Modern Marketing.
- Go to market strategy2009.Location Jeddah
- Sales forecasting2010 Location Jeddah
- Steps to target achievemen2010 Location Jeddah
- Session salesmanship and persuasion2010 Location Jeddah
- Introduction to lubricants 2012 Location Jeddah
- Defensive driving 2013 Location Jeddah
- Jeddah
- LT1 Automotive in Indonesia- Jakarta 2012 Location Jeddah
- LT2 Automotive Training in France – Paris 2014
- ISO 9001-2008 Awareness2011 Location Jeddah

Personal Information

Name : Ali Mohammed AISHAIBAH
Age : 36 Years old
Nationality : Saudi
ID No : 1022150930
Marital Status: Married

Objective:

To work in an organization that would fully employ professional and personal skills as well as my experience in a rewarding career & provide opportunities for career growth.

Current Position / Location

Currently I am working with Taajeer Group.

As a national Spare Parts Manager .
since February 2020 till date.

Work Experiences

- 2011-2020 as Graduated positions of sales representative to Territory account manager at Total.
- 2 years sales experience Agency heavy Equipment & Trucks Nissan Diesel.
- Trucks, KATO cranes, Nissan forklift , BEMAL Sermac concrete pump 2009-2011
- 3 years as Heavy Equipment Foreman Technician caterpillar OEMs 2006-2009

Key Achievements

- Won 1st position in caterpillar BASICS competition of post-test in September 2008.
- Prequalification special products of Total in Government Sectors SEC SWCC SEAPORT.
- Signe 3agreements period 2years per each with government total amount 16.7 million.
- Solve pending issues for LOD with Total costumers around 7.8 million.

Education

Session 2003-2006 as a community serve of Instrumentation Technology & general maintenance at
YIC.
Enrollment AB degree Tread & Economy sector.

Languges

Arabic : My home languge
English: Very good