

Saudi
Aug. 1983
Jeddah- Saudi Arabia
a.alrimawi83@gmail.com
(+966) 562 656 559

Objectives

To join a homogeneous team in a company with reputation and good working environment, to assist in the implementation of plans and programs. And to secure a position where by hard work, dedication and the ability to acquire new skills will advantage any company I work for.

Education

2009- 2011 Diploma of Communication – Marketing
Courses example: (Professional Communication Practice – Marketing – Understanding Media).
University of Canberra – Australia

Experience

- **Feb 2020 – Feb 2021 / Corporate Sales Coordinator**
- Al Naghi Motors – Jeddah

- **May 2016 – May 2018/ Operations Manager**
- Al Mawarid Group / Gurfati.com – Jeddah
- Duties: Manage Gurfati.com team and the operations in three different countries.
- Manage the Partner Relationship Managers and Customer Service team.
- Monitor and analyze performance of the field team members on achieving the targets.
- ◆ **Achievements:** Thanks certificate and official speaker in Saudi Commission for Tourism & National Heritage for Intelligent Technical Solution in Tourism.

- **March 2015 – March 2016/ Operations Manager**
- Fayz Al-Rimawi Establishment for Construction - Jeddah
- Duties/ Handling sales and marketing operations and bringing new business.

- **Dec. 2013 – Oct. 2014/ Property Consultant**
- Nahra Homes Real Estate - Dubai
- Duties: Renting and selling commercial properties, advertise for new properties online, and guide clients to our properties for inspections. Participate in interviews for staffing, and shortlist employees. Coaching the new staff for business.
- ◆ **Achievements:** Best rents record.

- **June 2012 – Sep. 2013/ Operation Manager – Owner**
- Jeddah Real Estate - Jeddah
- Duties: Renting, selling properties and buildings Management.
- **June 2007 – Sep. 2008/ Customer Care Agent**
- Bupa Arabia – Jeddah
- Duties: Handling the toll-free number by serving the members and answer inquires.
- ◆ **Achievements:** I have been part of (Best call center quality award- 2007).

Courses

2014 **Real Estate Broker**

Dubai Land Department (RERA) – UAE

2010 **IELTS test 6 –9**

University of Technology and Science- Australia

2005 **Windows (Computer) Course**

Saqr Computer Training Center – Jeddah

2003 **From Excellence to WOW: Reinventing the Rules for the Brand-New Workplace**

organized by the King Faisal Hospital & Research Center and Federal Training Network - Jeddah.

Skills

- Managing direct and in-direct Business channels.
- Identifying and pursuing new vertical markets and exploiting related value-added services prospects.
- Excellent communication skills.
- Very good leading skills.
- Creative thinking and problem solving.

Reference

Available upon request.

Hobbies

- ▶ Rally and high-performance cars driving.
- ▶ Camping and organizing outdoor trips.

Volunteering

- ▶ Feeding the hunger in Red Cross- Australia.
- ▶ University of Canberra tour guide. Australia.