



Abdullah Abdulghani Jamaan

Expert in Business Development and Customer Service Management

A sales graduate with +10 Years-experience in multiple fields including Retail sales, Customer Service, Administrative Support, and Account Management - I am grateful to gain more experience from one startup company (Resal) and be a Co-Founder of another (Boonus). I am seeking a challenging career opportunity where my academic backgrounds, experience, and interpersonal skills are best employed and further developed.

JOB EXPERIENCE



Boonus.

Co-Founder & Sales Managements
**General Sales Manager,
& Business Development**
August 2020 – January 2021

ACHIEVEMENTS

- ✓ A Co-Founder of a loyalty solutions company for retail.
- ✓ Created a sales department
- ✓ Participated in developing the App to worth more than 15 million Saudi Riyal within 5 months only.



Resal.

Sales Managements
5 Months.

National Sales Manager

December 2019 – April 2020.

- ✓ Worked with a successful Saudi startup company under two pioneer founders (Hatem Kamli and Fouad AlFarhan)
- ✓ Signed contracts with big organizations, e.g., MOH, MOJ and AlRajhi.
- ✓ The head of the Sales department (Direct reporting to CEO).



King Faisal Specialist Hospital.

Administrative & Customer Service
4 Years 9 Months.

- **Inpatient Officer – Team Leader**
Jul 2017 – May 2019. 1 Year 11 Months
- **Unit Assistant**
Oct 2015 – Jun 2017. 1 Year 9 Months
- **Ward Clerk**
Sep 2014 – Nov 2015. 1 Year 3 Months

- ✓ Accomplished more than 60 various initiatives which provided help to all units and created new solutions.
- ✓ Trained more than 500 staff members about ERP & Excel forms.
- ✓ Assisted staff members from all unit as an expert in MS Excel.
- ✓ **Certificate of Recognition, (JCI)** The Joint Commission International.
- ✓ **Certificate of Recognition, (CBAHI)** The Saudi Central Board for Accreditation of Healthcare Institution.
- ✓ **Award of Excellence, "MY HEALTH"** The project of the Year.



Mobily Telecom Company

Sales & Customer Service
5 Years

- **Senior Sales Executive, Retail Sales**
Aug 2010 – Sep 2012. 2 Years 2 Months
- **Sales Executive, Retail Sales**
Oct 2007 – Aug 2010. 2 Years 11 Months

- ✓ The Supervisor of Data Update Project in Jeddah.
- ✓ Developed internal forms, e.g., devices receipt and prices sheets.
- ✓ Earned access as a super user to the ORACLE SIEBEL CRM.
- ✓ Awarded transmission to the MEGA Branch for the excellent achievements.
- ✓ A member of the Sales Consultant Team in Retail Sales.
- ✓ Achieved selling and serving +10.000 customers.

EDUCATION



King Abdulaziz University.

Diploma, Sales & Business Info.
Sep 2005 – Aug 2007 . 2 Years.

- Personal selling.
- Sales negotiation skills.
- Hi-Tech tools for selling.
- Sales force management.

COURSES

- Customer Service and Sales. 2019
- Microsoft Excel Advanced. 2016
- Breakthrough to Success. 2014
- Customer Intimacy. 2012
- IIR, Selling Skills. 2010
- Sales and Challenging Work. 2004



Berlitz . at Manchester UK.

Advanced, General English.
Dec 2012 – Nov 2013 . 1 Year.

CONTACT & INFORMATION

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