

ALI HUSSAIN AL-ABED

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SUMMARY

I work as a specialist in banking services at the National Commercial Bank, where I raise real estate financing requests, form a customer base, assist and search for suitable properties for customers and emptying operations for customers.

EXPERIENCE

Banking services Specialist | Alahli Esnad 2023-Present

- Conducting real estate marketing, initiating financing requests for clients, engaging in communication with them, and managing all procedures related to their financing.

Sales Specialist | Alfardan 2022-2023

- Dealing with the clients, including VIPs, and building a strong relationship with them.

Employee Relations Manager | King Fahad Hospital 2020-2022

- Worked with employees and managers with regards to conflict within their departments.
- Manage new employee orientation and on-boarding.
- Reviews and approves any employee discipline before management issues.
- Performance feedback with coaching and career development.
- Served as point of contact and liaison for employees and management.

Branch Manager | Almajed Oud 2018-2020

- Supervising sales operations
- Overseeing branch management
- Achieving sales targets for the branch

Computer Supervisor | King Fahad Hospital 2015-2018

- Supervising the medical maintenance department at the hospital.
- Monitoring work orders and ensuring their completion.

Production Supervisor | PepsiCo 2012-2013

- Supervising the machinery in the factory to ensure efficient and effective operation.
- Providing support and assistance to the workers in the factory to help solve problems.

Customer Service | Centre Point Jan 2010- Jun 2010

- Assisting customers in finding products and providing information about them.
- Resolving issues related to returns, refunds, and exchanges.
- Providing guidance on promotional offers and discount.

EDUCATION

Ground Operation Diploma | Umm Al-Qura University 2021

Diploma in Accounting | Community College 2016

SKILLS

- Time management
- Self-Confidence
- Team Leadership
- Employee development
- Employee relations
- Problem solving

COURSES

- Secretarial and Office Applications