

ABD ALRAHMAN ALHUSSINAN PMP

Riyadh, Saudi Arabia

Email: arahman388@hotmail.com
Mobile: +966 500201388

OBJECTIVE

Seek to work in an environment that will challenge me further; while allowing me to contribute to the continued growth and success of the organization. Obtain a position that will provide me the ability to apply managerial and sales experience. Look forward to working with a company that promotes quality products and services; and provides me with the opportunity to meet and exceed assigned goals and tasks.

PROFESSIONAL EXPERIENCE

Skills and Key Responsibilities:

- Manage effective teams and Project Coordinators.
- Engage and manage Stakeholder relationship between Government and company.
- Record, report Project RISK, manage RAID logs provide solutions.
- Prepare and submit progress reports to client and stakeholder.
- Research on competitors and compare best practice.
- Project analysis and engagement.
 - Managing and protecting the relationship with the major Telecom companies in KSA.
 - Maximizing long-term revenue opportunities.
 - Trusted advisor of important clients for strengthening their loyalty.
 - Competitor's analysis and improving wide sales strategies.
 - Identifying business opportunities and threats, and problems solving.

INTITIES OF WORK:

- | | |
|--|----------------|
| ▪ OJT Project manager Maximums gulf | 2021 – present |
| ▪ Project Manager Ericsson AB | 2015 – 2021 |
| ▪ Government Relations Manager
Saudi Chinese for Telecommunications, Riyadh, Saudi Arabia | 2010–2015 |
| ▪ Riyadh Branch Manager
Al-Rashed Telecommunications Company, Riyadh, Saudi Arabia | 2005 –2010 |
| ▪ Director of Government Relations | 2001 –2005 |
- Saudi American Bank (SAMPA)

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Skills and Key Responsibilities:

- Market situation analysis.
- Knowledge all the municipalities and the coordination office.
- Working in ERP solution "JD Edwards" for entering invoices and all related sales procedures.

EDUCATION

- Institute of Public Administration, Riyadh.
Diploma business banking

Training and Certification

- ERP solution "JD Edwards" training session.
- PMP & CRM courses self-study and General Networking and Computing courses.
- certificate of appreciation from the supreme committee of the development group by chamber of commerce.

PERSONAL DETAILS

- **Date of Birth:** 5 July 1979.
- **Nationality:** Saudi.
- **Marital Status:** Married.
- **Driving License:** Saudi.
- **Languages Known:** English and Arabic "Excellent".